SOLE SOURCE DECLARATION FORM

Pursuant to County Code 1.04.120, the following Two conditions must both apply to your request for a Sole Source:

1. This purchase is available from only one source, and there are no alternates, and
2. This purchase has product differentiation that makes it unique in some respect from all other products. The uniqueness or unique feature must be of demonstrably real importance and benefit in the say the end item is to be used. (please contact the purchasing department with any questions)

Has a Project Request Form or Requisition been completed? YES (●) NO ( )

(If no, please send a project request form or Requisition to the Purchasing Department in addition to this form)

Estimated Total Cost (including tax etc.)	**Start Date of Project:**	**Estimated End Date of Project:**
$ 205,750.00	01/01/2023	12/31/2026

The requesting agency must provide a response to the five questions below:

I. Explain why the requested good, service provider, supplier or manufacturer is the only product or service that can satisfy the requirements of the requesting department and explain why there are no alternates or why alternates are unacceptable. Be specific concerning specifications, features, characteristics, requirements, capabilities, compatibility and performance.

The Sheriff's Office has used a previous Automated License Plate Reader (ALPR) vendor on roadways & trailers. Flock Safety systems have been used by SCSO on a pilot/demo program for approx. six months. Their features and capabilities surpass our current ALPR capabilities. The features include "Vehicle Fingerprint Technology" and "Visual Search" which has the ability to search for vehicle characteristics with, or without a license plate. The "Visual Search" allows still images to be uploaded and search the database. We are not aware of a comparable product from another source. Additionally, the Flock software is able to differentiate the license plate state when getting a "hit", causing a much higher accuracy.

II. Explain why the requested good, services provider, supplier or manufacture is the only practicable available source from which to obtain this product or service and describe the efforts that were made to verify and confirm whether, or not, this is so. (Obtain and include a letter from the manufacturer confirming, claims made by distributors of exclusive distributorship for the product or service, if, that is cited as a reason for this Sole

Flock Safety is the only company which has technology which integrates with many of our already purchased regional systems such as Axon Evidence.com, ESRI GIS mapping, and capabilities of analytic tools and CAD data. A Spokane County Franchise Agreement was approved in 2022 by the BoCC for installation on county roadways. This was an eight month process that would need to be re-created with a different system. Flock Safety is a subscription service where the hardware is installed, maintained, and replaced under the agreement.

III. Explain the consequence(s) to the County or Public, including an estimate of the impact (financial or otherwise), if this Sole Source is not declared.

Under this current agreement, lease cost per year, per camera is $2,500. A recent replacement of a broken ALPR camera from our previous vendor exceeded $12,000. At 45+ cameras, the cost liability for another non-subscription vendor has a high probability of negative impact. This product also has limited infrastructure impact since it is powered by solar and is heated for snow months. This is unique to Flock Safety from our evaluations. We have also traveled to other RTCC's to see Flock and alternate vendor ALPR systems in use. Furthermore, the expansive technology capabilities of Flock include Integrated Audio/Gunshot detection, Live Video Integration, and current video feeds on one platform.

IV. Explain why the price for this product or service is considered to be reasonable

If we do not contract with Flock Group, Inc., we would not have the same capabilities integrating existing software within the Sheriff's Office. The cost comparisons to other systems is vastly different with not being responsible for replacing owned equipment. When the ALPR or other cameras require upgrade, there is no additional cost. Regarding the OS platform, Flock installs video recorder boxes on our servers and parking lot camera trailers free of charge so that the video feeds may be imported directly.

V. Explain the efforts that were made to conduct a noncompetitive negotiation to get the best possible price for the taxpayer's dollars.

Due diligence was followed to ascertain the best product for the services needed. Flock Safety software has been demoed and tested for it's known integration capabilities. By completing this agreement prior to April 1st, 2023, Spokane County will lock into current pricing. This is a savings of $40,000 over the two year term. The current prices are consistent with what over 2,000 agencies across the U.S. currently pay for like-kind services.

I hereby request that a sole source, as defined by RCW and/or County Code, be declared for procurement of the aforementioned statement of work, material, equipment, supply or service.

I hereby certify under penalty of perjury under the laws of the State of Washington that I have performed a diligent search to determine other sources for this necessary purchase and assert a good faith determination that there are no other source for this needed for this procurement request; the statements contained herein are truthful and accurate to the best of my knowledge and ability.

Lt. Justin Elliott	Justin Elliott — Digitally signed by Justin Elliott Date: 2023.03.22 10:03:46 -07'00'
Print Name of Department Head or Designee	Signature
Spokane County Sheriff's Office	03/22/2023
Department Name	Date

The Purchasing Department will have the section below completed and signed by the proper representative

The situation as stated on this form (please check all that apply):

- ( ) Does constitute a Sole Source Procurement
- ( ) Does not constitute a Sole Source Procurement
- ( ) Insufficient information to form an opinion

Print Name	Title	Signature	Date